

Garage Sales

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That's right it is that time of year again when everyone is feeling the need to purge and unclutter their lives.

Garage Sales are a great way to recycle your unused and unwanted items and can be very lucrative when done properly.

How to have a successful garage sale:

Don't put it off. How many people have boxes in their garage or shed that are labeled, "Garage Sale". Grab that calendar and set the date now. By setting a time for your garage sale you will not only be more motivated to purge out your unwanted items but it will make you stick to your decision and get your garage sale over and done with.

Advertise well. Lets face it garage sales are a lot of work – you don't want to be doing it all for nothing. By advertising your garage sale you will receive the most reward for your hard work. Make sure to set times that you are willing to hold the sale from.

Sort like with like. Designate areas for things, for example: all kitchen items in one area, all toys in another area. Many garage sale shoppers have a plan or items that they are looking for. By keeping your sale organized people can easily spot what they are looking for.

Make sure to price everything. You can save yourself a lot of aggravation and time if you just put a price on your items. Yes you might have to haggle over it later but at least the buyers know where they are starting.

Be willing to negotiate. No you don't want to be giving your items away but keep in mind that you decided to part with these items in the first place, you don't want to have to find a home for them all over again.

Provide bags for your customers. They might be willing to buy that extra item if they have a way of getting it to their cars.

When you close your garage sale keep in mind that you had already decided not to keep these items. Don't let them back into your home. There are terrific agencies out there that are willing to take unwanted items, for example, Used Bookstores, Women's Shelters, Salvation Army. There are even companies that will come to your door to remove your unwanted items like 1-800-GOT-JUNK.